



QUANTUM  
GLOBAL  
SOLUTIONS

# Capability Statement

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Quantum Global Solutions is an independent global construction support consultancy dedicated to supporting the construction industry to manage their projects and avoid disputes. British founded and managed we partner with many of the leading contractors, lawyers and employers around the world.

Our experienced teams, working across the MENA region, Asia, Europe, Africa and the USA, provide contractual, commercial and planning support to construction teams with expertise in forensic delay, quantum analysis and the preparation of entitlement submissions for the resolution of construction claims and disputes.

As a leading industry specialist the Quantum team comprises over 120 industry specialists with experts in many fields including Chartered Engineers, Chartered Surveyors, Contracts/Commercial Specialists, Quantity Surveyors, Forensic Delay Analysts and Media Specialists. Our strong reputation around the world for exceptional quality of service is at the heart of our company's customer-centric focus.

Quantum is regulated by the Royal Institution of Chartered Surveyors (RICS) and is committed to setting and upholding the highest standards of excellence.



With contractual entitlement issues being commonplace in the construction industry and regularly leading to disputes, Quantum has earned a strong reputation for delivering success, through effective partnering and deployment of particular technical expertise. As part of an array of strategies to deliver early settlement of claims and disputes, one unique method Quantum adopts to trigger negotiations and avoid protracted dispute is through the use of fully animated, multi-media presentations incorporating creative and dynamic multimedia techniques.



CLARITY | FOCUS | RESOLUTION



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## Quantum Digital

It is a fact that 90% of the information transmitted to the brain is visual, and our brain processes visual images 60,000 times faster than text. As the saying goes, 'a picture tells a thousand words'. To leverage this fact, Quantum has developed an in-house media team specifically dedicated to the preparation of multi-media movies and interactive presentations used to demonstrate construction claim entitlements. When utilised in this way, media is particularly useful for making presentations to Employers' senior management – the key decision makers who do not necessarily have the time to read and digest the large volumes of narrative accompanying many claim submissions.



Media can be used to present issues clearly, concisely and with a focused message aligned to the desired outcomes. Quantum has used media extensively on complex disputes and this has proven to be very effective in securing decisions with positive results.

## Quantum Services

Quantum is proactive in partnering and supporting clients on projects with the provision of contract, commercial and planning management support. We want to help resolve issues before they escalate and help our clients avoid expensive protracted dispute processes. We strongly promote regular health checks on projects and believe there is great value in provision of a 'third party objective review' on issues. Embedded contractual support is also becoming increasingly popular with our clients, with Quantum employees working as an integrated part of the project team, seconded either on a full time or part time basis.

- Delay and disruption claims, including loss and expense
- Delay only and prolongation costs
- Disruption only claims
- Contractual dispute/opinion
- Position/strategy documents
- Loss and expense evaluation
- Programme review and analysis
- Programme and contract administration generally
- 'Cold eye' review of already submitted claims and providing advice
- Dispute management
- Litigation support
- Expert witness services
- Quantum Digital – Media presentations
- Quantum training



# Quantum Strategic Approach

Quantum partners with our clients at all stages of the project and understands the need to combine in-depth industry knowledge and experience with proactive contractual and commercial skills to effectively manage projects from inception through to handover. Our global clients are experts in their field managing the construction of prestigious projects. Their focus is on quality and safely delivering these projects on time. Partnering with Quantum allows our clients to manage their projects whilst we look after their profits. Our experienced team can assist at all stages of a project:

- Tender period
- Pre-award negotiations
- Kick off meetings and setting up project control systems
- Development of baseline programme
- Contractual/commercial management
- Variations preparation and negotiation
- Claims preparation and negotiation
- Sub-contractor management
- Final accounts



## Quantum Corporate Philosophy

Aligned to our corporate vision and mission which define our corporate goals and guide our actions for the future, Quantum corporate philosophy is built on six key pillars which define our corporate culture, highlight how we conduct our business and act as the guiding principles in how we interact with our employees and clients.

- **Excellence** – not a skill but an attitude
- **Customer focus** – a commitment to exceed our client's expectations
- **Integrity** – integrity is a mainstay of our business operations
- **Innovation** – our innovative and solutions-based approach is integral to our business philosophy
- **Solution-based creativity** – utilising creative approaches to proactively find resolutions amicably
- **Quantum Family** – a results-based team of like-minded professionals who are committed to their clients and who want to develop their careers



# Global Operations

Our dedicated team of construction professionals work in many of the world's major capital cities in the MENA region, Asia, Europe, Africa, Australasia, USA, Canada and South America meeting our client's requirements and providing local experience and global knowledge.



## Meet our Saudi Arabia team



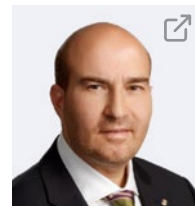
**Peter Murphy**  
Managing Director



**Dr Abdulelah Othman Al Saleh**  
Technical Expert and Board Member



**Dr Nabil Abbas**  
Testifying Expert/Arbitrator



**Moneer Khalaf**  
Regional Director MENA



**Lucia Vernon**  
Regional Director



**Michael Davies**  
Country Director



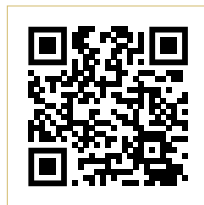
**Elio Al Tannoury**  
Country Manager

Quantum Saudi Arabia



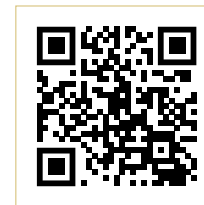
T +966 11 254 4149

Global Offices



E info@qgs.global

Global Experts



W www.qgs.global

**Construction Support Consultancy**