



QUANTUM  
GLOBAL  
SOLUTIONS

**CDC-Takenaka Joint Venture**

P. O. Box 8388, Doha, State of Qatar  
Site Office Tel.: +974 44906325; Fax: +974 44190555



Construction Development Company LLC  
25<sup>th</sup> Floor, Al Fardan Towers, Al Funduq Street,  
West Bay P. O. Box 8388, Doha, State of Qatar.  
Tel.: +974 44093444, Fax: +974 44093555



Takenaka Corporation  
1-1, 1-chome, Shinsuna,  
Koto-ku, Tokyo, Japan.

04 November 2014

Ref.: CTJV/TAK/NH/rc/L-41891

M/s. Quantum Global Solutions

P. O. Box 22521  
Doha, Qatar  
Tel.: +974 4431 2826  
Fax: +974 4483 8633

For the Attention of Mr. Peter Murphy, General Manager

Project: New Doha International Airport  
Emiri Terminal, Parking Structure & Mosque

Subject: **Recommendation for Quantum Global Solutions**

The Takenaka Corporation constructed the Emiri Terminal, Parking Structure and Public Mosque for the New Doha International Airport (now Hamad International Airport) between 2006 and 2014 under the CDC-Takenaka Joint Venture.

Over the duration of the project, substantial changes and additions to the workscope caused significant delays and additional costs to the project. Every effort was made to recover our due entitlement but the Client was unwilling to acknowledge the issues we had faced and additional costs incurred.

It was clear to us that a more specialised approach was required in order for the Client to recognise their responsibilities. For this reason we engaged Quantum who already had an excellent reputation and were dealing with similar situations on other airport packages.

Quantum became an integral part of the project team over a period of three years, developing and utilising in-house resources to assist wherever possible. Quantum prepared the contractual and commercial documentation to produce the entitlement submissions, assisted with negotiations and performed their role in a professional and timely manner. The submissions were highly professional, demonstrating complex technical issues in a clear and concise manner, enabling the claim to be settled amicably without the need for formal dispute proceedings.

Subsequent to the settlement of this major claim for the Emiri Terminal, and in recognition of Quantum's efforts, we have engaged Quantum on a similar project to assist us in resolving an ongoing dispute with another Client.

On a personal note, I found Quantum to be extremely professional and supportive finding innovative solutions to an evolving strategy and I would have no hesitation in recommending Quantum to any Contractor facing contractual and commercial issues.

Yours sincerely,  
for and on behalf of CDC-Takenaka JV

HIROAKI OISHI  
PROJECT MANAGER  
CDC-Takenaka JV

CLIENT REFERENCE



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