



15 December 2010

**To Whom It May Concern**

For the last four years, Al Jaber Energy Services have been responsible for the construction of The Common Sulfur Project in Ras Laffan Industrial City in the Country of Qatar. The project is designed to collect Liquid Sulfur from the various Gas Processing Facilities, granulate it, store it and export it to the near by port.

The project suffered lengthy delays due to continuous changes by the Owner and its representatives. Despite the best endeavors of my company, the situation continued to worsen and we found ourselves facing huge financial losses.

We eventually decided to raise a claim against the Owner and to appoint an experienced Claims Consultant to assist us in the preparation of this claim.

After considering a number of Consultancies, we appointed Quantum International as they were able to demonstrate their experience and a successful track record in similar situations. Quantum International also had an excellent reputation and were handling a similar claim for one of our sister companies in Qatar.

Our intention was to develop a sustainable argument, such that our Client would recognize our case and acknowledge our entitlement under the Contract.

The Claim development was undertaken by a team of professionals who blended in perfectly with our team and over a two year period, developed an excellent document.

The argument was presented to our Client at a meeting held in London. The presentation that was organized by Quantum International included multimedia demonstrations combined with expert opinions that helped prove our entitlement to the Client which was a key factor in reaching an amicable settlement.

I would have no hesitation in recommending Quantum International to anyone considering using a Claims Consultant under difficult and complex circumstances such as the ones we faced.

For Al Jaber Energy Services



Walid Obeid

Regional Manager, Qatar



الجمهورية العربية السورية - دمشق : +963 11 444 4444 | قطر - الدوحة - الفوجعة : +974 4725699 | فاكس : +974 4725370  
 Al Jaber Energy Services, C.R. No: 31830, P.O.Box: 22528, Doha, Qatar | Email: qatar@ajes.ae | Website: www.ajes.ae

