



QUANTUM  
GLOBAL  
SOLUTIONS

# CAPABILITY STATEMENT

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CLARITY | FOCUS | RESOLUTION



Quantum Global Solutions (QGS) is a British founded and managed company, operating globally with our head office in the Middle East. We are a construction support consultancy partnering with many of the leading Contractors and Employers around the world.

At QGS, our philosophy is Clarity, Focus and Resolution. We provide contractual, commercial and planning support to construction teams with particular expertise in forensic delay analysis. We specialise in the preparation of entitlement submissions for resolution of construction claims and disputes.

QGS is regulated by the Royal Institution of Chartered Surveyors (RICS) and are committed to setting and upholding the highest standards of excellence.



QGS is working extensively in the Middle East with our clients and their live projects across the GCC, serviced from our regional offices in Doha, Dubai, Riyadh and Amman. Outside of the Middle East, we have teams operating in both the US and Asia, managed out of our offices in Chicago, Manila and Hong Kong. We have over 100 specialists including experts in many fields, such as Chartered Engineers, Chartered Surveyors, Contracts/Commercial Specialists, Quantity Surveyors, Forensic Delay Analysts and Media Specialists.

With contractual entitlement issues being commonplace in the construction industry and regularly leading to disputes, especially in rapidly developing markets such as the Middle East, QGS has earned a strong reputation for delivering success, through effective partnering and deployment of particular technical expertise. As part of an array of strategies to deliver early settlement of claims and disputes, one unique method QGS uses to trigger negotiations and avoid protracted dispute is through the use of fully animated movie presentations using creative and dynamic multimedia techniques.



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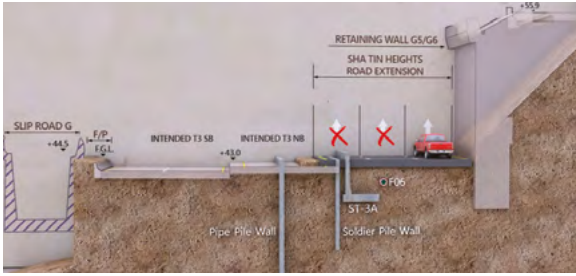


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It is a fact that 90% of the information transmitted to the brain is visual, and our brain processes visual images 60,000 times faster than text. As the saying goes, 'a picture tells a thousand words'. To leverage this fact, QGS has developed an in-house media team specifically dedicated to the preparation of movies and interactive presentations used to demonstrate construction claim entitlements. When utilised in this way, media is particularly useful for making presentations to Employers' senior management – the key decision makers who do not necessarily have the time to read and digest the large volumes of narrative accompanying many claim submissions.

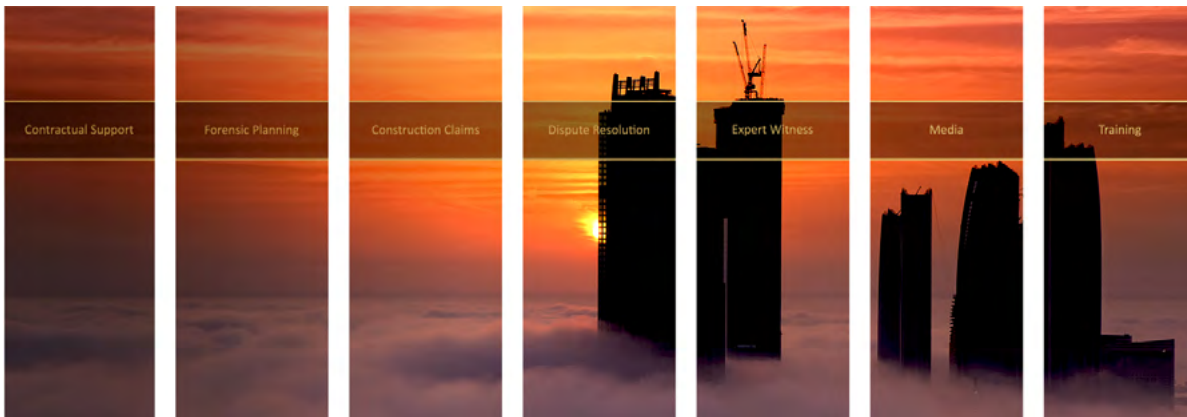


Media can be used to present issues clearly, concisely and with a focused message aligned to the desired outcomes. QGS has used media extensively on complex disputes and this has proven to be very effective in securing decisions with positive results.

### QGS services include the following:

QGS is proactive in partnering and supporting clients on projects with the provision of contract, commercial and planning management support. We want to help resolve issues before they escalate and help our clients avoid expensive protracted dispute processes. We strongly believe in regular health checks on projects and believe there is great value in provision of a 'third party objective review' on issues. Embedded contractual support is also becoming increasingly popular with our clients, with QGS employees working as an integrated part of the project team, seconded either on a full time or part time basis.

- Delay and disruption claims, including loss and expense
- Delay only and prolongation costs
- Disruption only claims
- Contractual dispute/opinion
- Position/strategy documents
- Loss and expense evaluation
- Programme review and analysis
- Programme and contract administration generally
- 'Cold eye' review of already submitted claims and providing advice
- Dispute management
- Litigation support
- Expert witness services
- QGS Digital – Media presentations
- QGS training





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## QGS partners with our clients at all stages of the project:

QGS understands the need to combine in-depth industry knowledge and experience with proactive contractual and commercial skills to effectively manage projects from inception through to handover.

Our global clients are experts in their field managing the construction of prestigious projects. Their focus is on quality and safely delivering these projects on time. Partnering with QGS allows our clients to manage their projects whilst we look after their profits.

- Tender period
- Pre-award negotiations
- Kick off meetings and setting up project control systems
- Development of baseline programme
- Contractual/commercial management
- Variations preparation and negotiation
- Claims preparation and negotiation
- Sub-contractor management
- Final accounts



## QGS corporate philosophy is based on six key pillars:

Aligned to our corporate vision and mission which define our corporate goals and guide our actions for the future, QGS' corporate philosophy is built on six key pillars which define our corporate culture, highlight how we conduct our business and act as the guiding principles in how we interact with our employees and clients.

- **Excellence** – not a skill but an attitude
- **Customer focus** – a commitment to exceed our clients expectations
- **Integrity** – integrity is a mainstay of our business operations
- **Innovation** – our innovative and solutions-based approach is integral to our business philosophy
- **Solution-based creativity** – utilising creative approaches to proactively find resolutions amicably
- **Quantum Family** – a results-based team of like-minded professionals who are committed to their clients and who want to develop their careers

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